



Nutrient management to nutrient stewardship

Robert M Norton¹ and Terry L Roberts²

1. Regional Director IPNI, Australia and New Zealand
2. President, IPNI, Atlanta, GA.



ASA Meeting, Armidale, October 2012.

Nutrients have always been important in agriculture

C. H. ROBERTSON
Broker



IMPORT EXPORT
 Specializing in

Fish Products
 FOR FERTILIZER AND FEEDING

Machine Dried and Acidulated
FISH SCRAP
 Ground and Unground



Men-haden Fish Oil

TANKAGE SULPHURIC ACID
 PHOSPHATE ROCK NITRATE OF SODA
 AMMONIATED PHOSPHATE
 SULPHATE OF AMMONIA
 CHEMICALS

I solicit your inquiries for all Fertilizer Materials

Stock Exchange Building
 ROBERTSON'S
 Baltimore, Maryland

Cable Cable: A. D. C.
 600 and 93 Telephone

EDITORS



Pittsburgh Provision and Packing Company
 MANUFACTURERS OF
PURE BONE FERTILIZERS
 AND
 TANKAGE, RAW BONE MEAL, DRIED BLOOD, HOOFS, HORNS, CASE HARDENING BONE,
 HOG HAIR, CRACKLINGS, POULTRY FOOD SUPPLIES, TANKAGE FOR FEEDING HOGS.
 ALSO IMPORTERS OF NITRATE OF SODA AND POTASHES
 PROMPT SHIPMENTS GUARANTEED

UNION STOCK YARDS PITTSBURGH, PA.



High Analysis Fertilizers



Phosphate Rock, Sulphuric Acid
 Acid Phosphate, Bone Meals
 Tankages, Dried Blood
 Hoof Meal
 Manufacturing Bones
 Hoofs and Horns, Meat Residue Feeds
 Blood Albumen
 Sodium Fluosilicate
 Pigment Black
 Bone Black
 Alum

Importers and Jobbers of
 Sulphate of Ammonia
 Nitrate of Soda
 Potash Salts
 Calcium Arsenite

Armour Fertilizer Works
 GENERAL OFFICES: 111 W. Jackson Blvd., CHICAGO, U. S. A.
 HEADQUARTERS
 EASTERN NEW YORK, N. Y.
 SOUTHERN ATLANTA, GA.

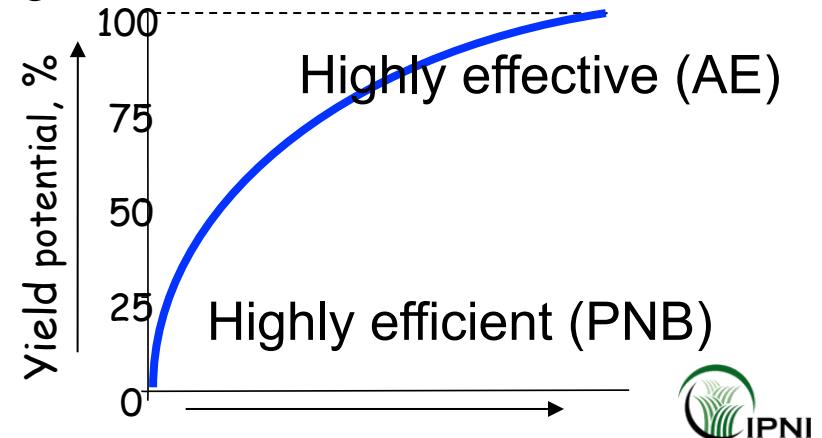
Plants centrally located in all fertilizer-manufacturing territory.

Albion, N.Y.	Gardiner, N.Y.	Wethersfield, R.I.	Montgomery, Ala.	New York, N.Y.
Bethel, N.Y.	Colchester, Vt.	Westerly, R.I.	Sudbury, Mass.	Providence, R.I.
Bethel, N.Y.	Greenbush, N.Y.	Dickinsonville, Pa.	Newark, Del.	Southington, Conn.
Chittenango, N.Y.	Lockport, N.Y.	Johnstown, Pa.	New Orleans, La.	St. Louis, Mo.

DIVISION SALES OFFICES

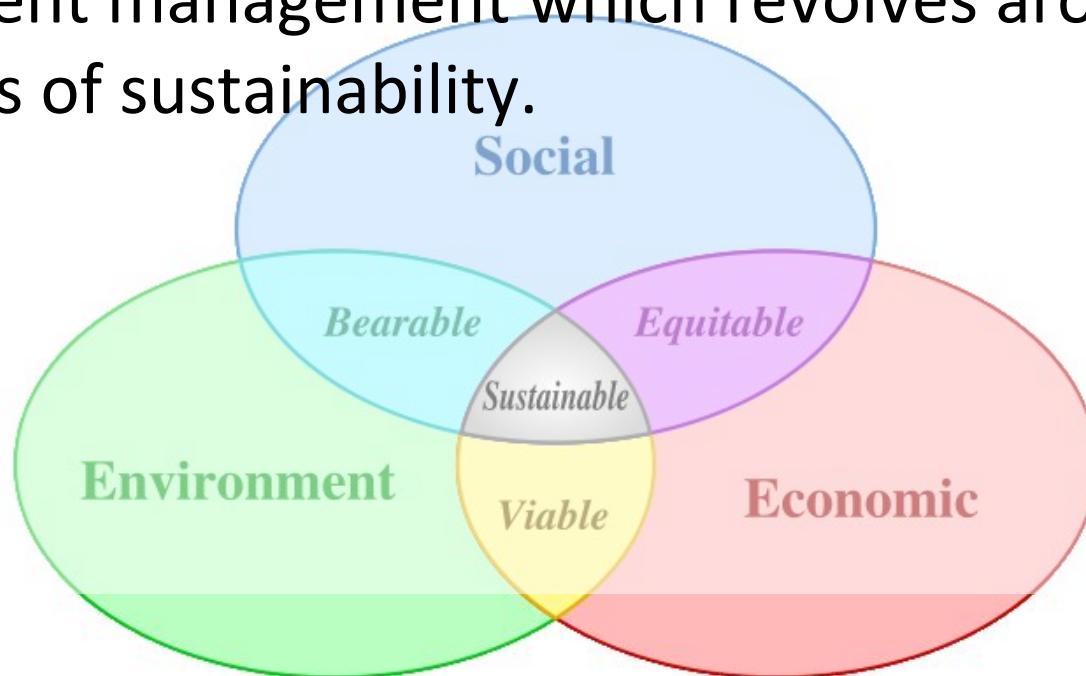
From maximum yield to economic return

- Earliest work looked at using fertilizer to get the highest yield
 - Fertilizer relatively cheap – soils very responsive.
 - Sub & Super era & the “Super” bounty
 - Maximum production rates
- Development of resource economics
 - Marginal returns considered where the added cost was balanced against the added return – equi-marginal returns.
 - Economic rational rates
 - Add in “other values”
 - Difficult to value “environment”



Sustainability goals

- Many stakeholders interested in nutrient management
 - Farmers, crop advisers and consultants, policymakers, consumers, and general public
- Stakeholders have different expectations of nutrient management which revolves around the pillars of sustainability.



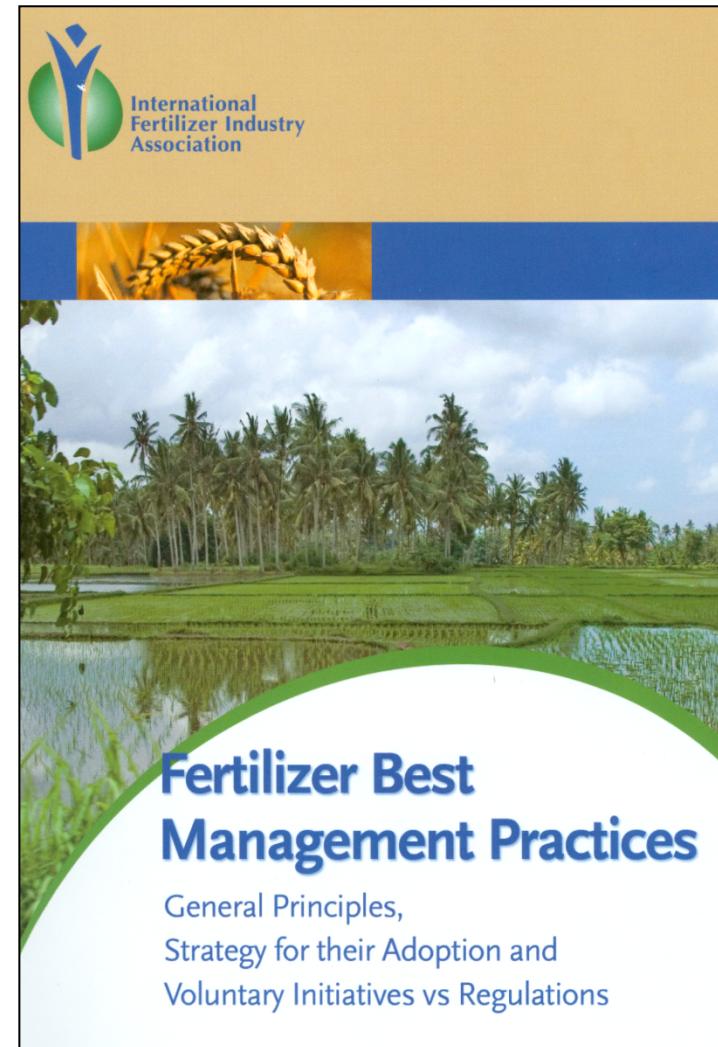
Best Management Practices (BMPs)

Definition - Research proven practices that have been tested through farmer implementation to optimize production potential, input efficiency, and environmental protection (Griffith and Murphy 1991).

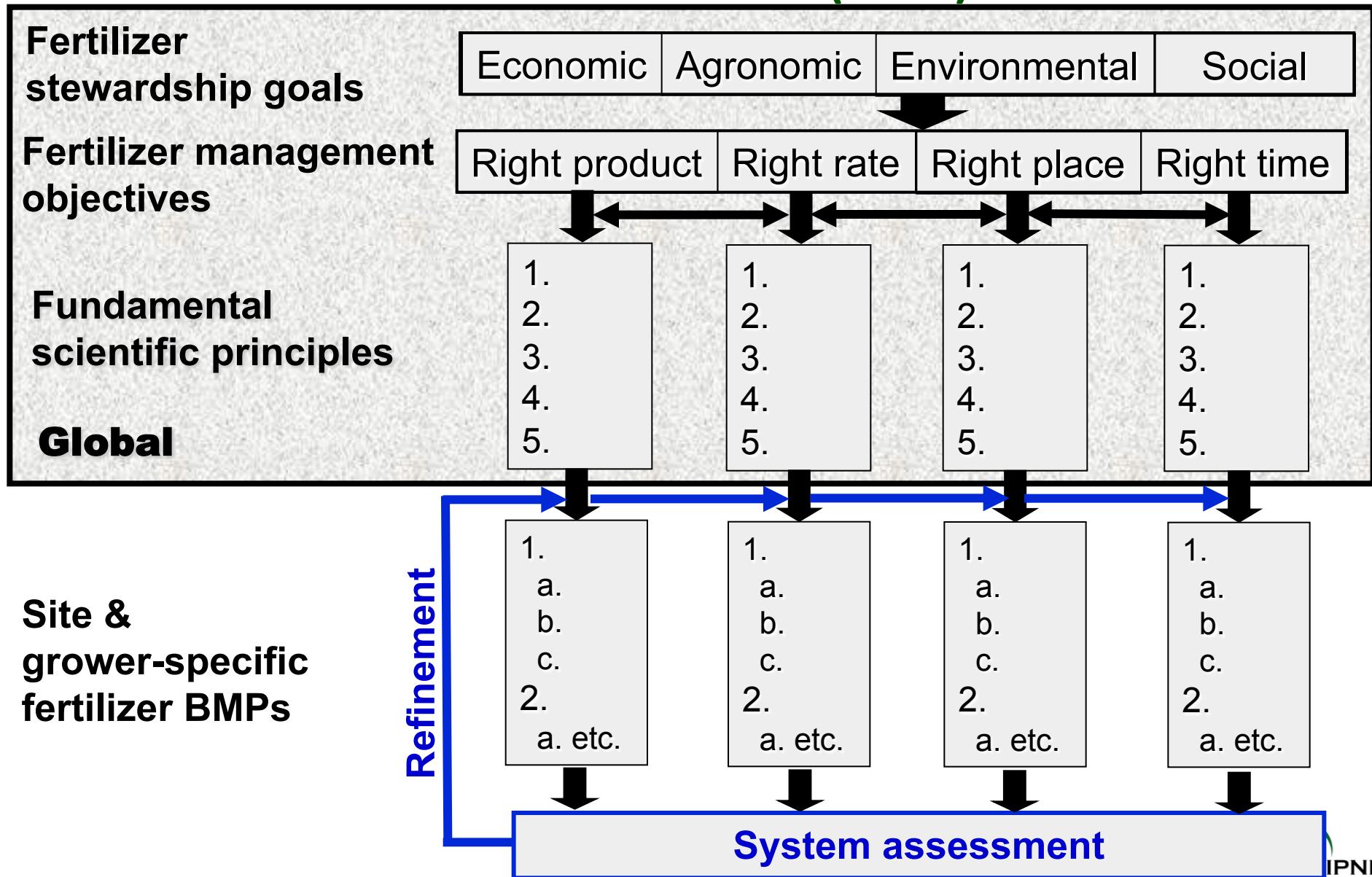
- Fertilizer best management practices, integrated plant nutrient management, integrated soil fertility management, code of best agricultural practices, site-specific nutrient management, etc.
- ***Goal — ensure plant nutrients are used efficiently and effectively in ways that are beneficial to society without adversely impacting our environment.***

International Fertilizer Industry Association (IFA) initiative on fertilizer BMPs

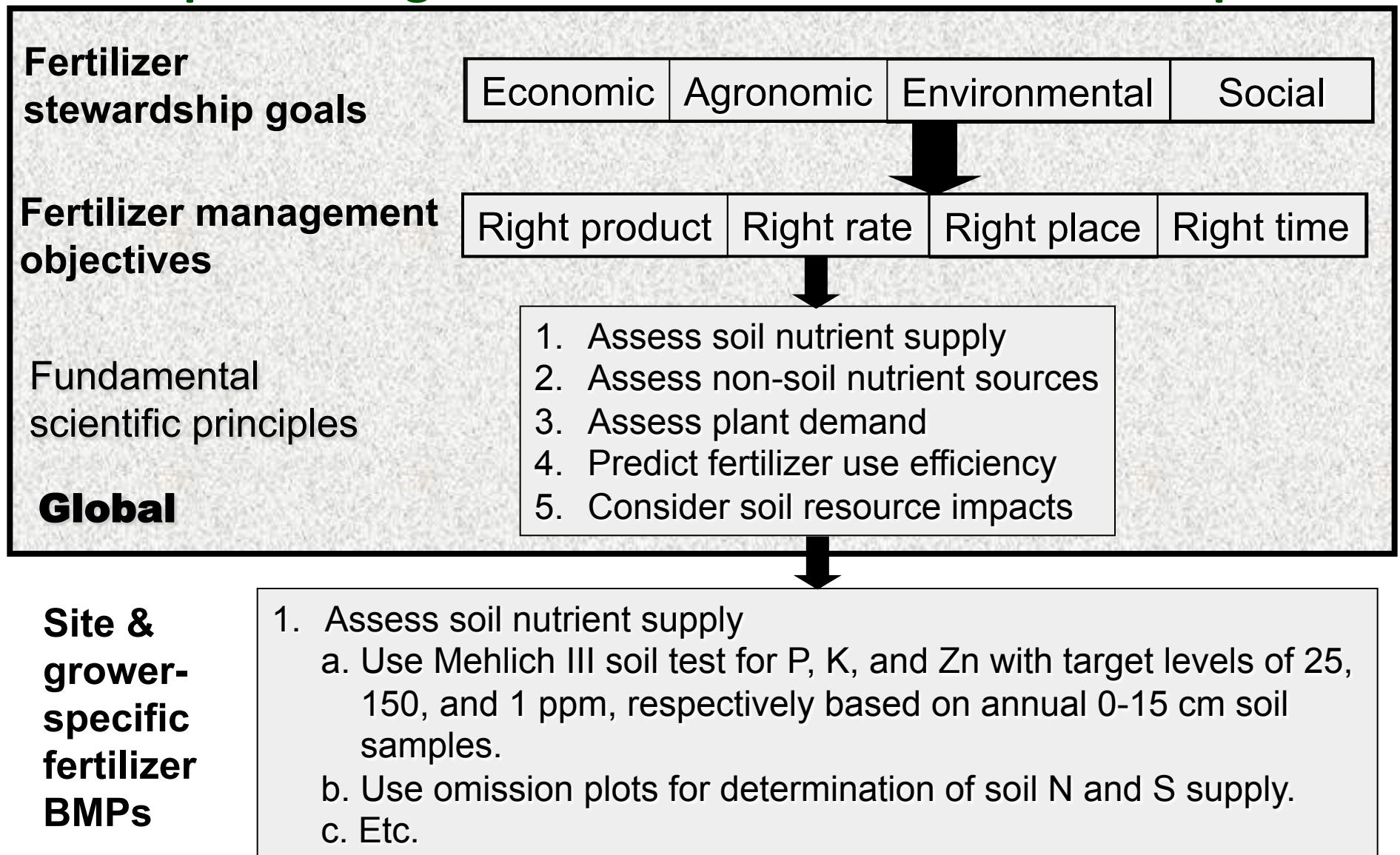
- International workshop in Brussels (2007) to define principles of FBMPs and a strategy for wider adoption
- IPNI VP Paul Fixen ... idea of a global framework from which FBMPs could be adopted



Global Fertilizer BMP framework (2007)



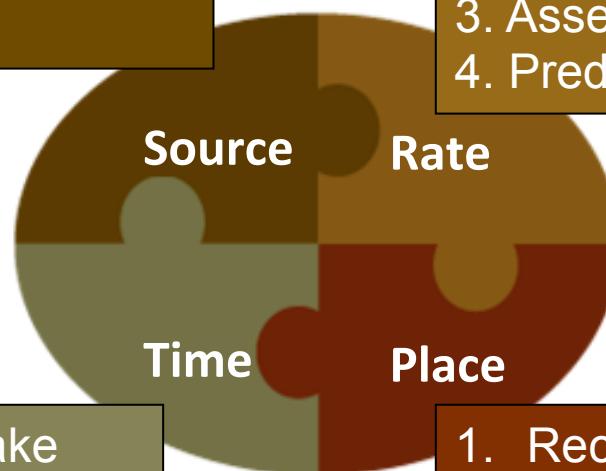
One potential global framework with FBMP example.



The basic scientific principles of managing crop nutrients are universal

- 1. Supply in plant available forms
- 2. Suit soil properties
- 3. Recognize synergisms among elements
- 4. Blend compatibility

- 1. Appropriately assess soil nutrient supply
- 2. Assess all available indigenous nutrient sources
- 3. Assess plant demand
- 4. Predict fertilizer use efficiency



- 1. Assess timing of crop uptake
- 2. Assess dynamics of soil nutrient supply
- 3. Recognize timing of weather factors
- 4. Evaluate logistics of operations

- 1. Recognize root-soil dynamics
- 2. Manage spatial variability
- 3. Fit needs of tillage system
- 4. Limit potential off-field transport

A Global Framework for Fertilizer BMPs

By T.W. Bruulsema, C. Witt, Fernando Garcia, Shutian Li, T. Nagendra Rao, Fang Chen, and S. Ivanova

This paper describes a framework designed to facilitate development and adoption of best management practices (BMPs) for fertilizer use, and to advance the understanding of how these practices contribute to the goals of sustainable development. The framework guides the application of scientific principles to determine which BMPs can be adopted to local conditions at the practical level.

At the farm level, cropping systems are managed for multiple objectives. Best management practices are those that most closely attain those objectives. Management of fertilizer use falls within a larger agronomic context of cropping system management. A framework is helpful for describing how BMPs for fertilizer use fit in with those for the agronomic system.

The goal of sustainable development, in the general sense, considers economic, social, and ecological aspects (Brammerland, 1997). Such development is essential to provide for the needs of current and future generations. At the farm level, however, it is difficult to relate specific crop management practices to these three general aspects. Four management objectives are applicable to the practical farm level of all cropping systems (Witt, 2003). These four objectives are productivity, profitability, cropping system sustainability, and a favorable biophysical and social environment (PSE).

They relate to each other as illustrated in Figure 1. Fertilizer use BMPs constitute an optimal subset of cropping system BMPs. For a fertilizer use practice to be considered "best", it must harmonize with the other agronomic practices in providing an optimum combination of the four objectives, PSE. It follows that the development, evaluation, and refinement of BMPs at the farm level must consider all four objectives, as must selection of indicators reflecting their combined impact at the regional, national, or global level. Appropriate indicators for use at different scales are further discussed below in the section on performance indicators.

Cropping System Management Objectives

Productivity. For cropping systems, the primary measure of productivity is yield per unit area of cropland per unit of time. Productivity should be considered in terms of all resources, or production factors, involved. Several indicators describing production and input use efficiencies are probably required to properly evaluate productivity.

Profitability. Profitability is determined by the difference between the value of the produce (gross benefit or revenue) and cost of production. A monetary measure is net benefit per unit of output and per unit of time. The profitability gain of a specific management practice is the increase in gross revenue it generates, less its marginal costs.

Sustainability. Sustainability—at the level of the cropping system—refers to the influence of time on the resources involved. A sustainable production system is one in which the quality (or efficiency) of the resources used does not diminish over time, such that "outputs do not decrease when inputs are not increased" (Monteith, 1990).

Environment (biophysical and social). Crop production systems have a wide range of effects on surrounding



Figure 1. Illustration of a global framework for BMPs for fertilizer use. Fertilizer use BMPs—applying the right nutrient source at the right rate, time, and place—integrate with agronomic BMPs selected to achieve crop management objectives of productivity, profitability, sustainability, and environmental health. A balanced complement of indicators is needed to reflect the influence of fertilizer BMPs on the four crop management objectives at the farm level, and to support economic, ecological, and social goals for sustainable development on the broader scale for regional public policies.

ecosystems through material losses to water and air. Specific effects can be limited to some extent by practices designed to optimize efficiency of resource use. Management choices at the farm level, when aggregated, also influence the social environment through demand for labor, working conditions, changes in ecosystem services, etc.

Fertilizer Management Objectives

Fertilizer use BMPs essentially support the four objectives identified for cropping systems management and can be applied described as the selection of the right source for application at the right time, rate, timing, and placement (Roberts, 2007). Fertilizer source, rate, timing, and placement are interdependent, and are also interlinked with the set of agronomic management practices applied in the cropping system, as illustrated in Figure 1.

Scientific Principles

Specific scientific principles apply to crop and fertilizer use BMPs as a group and individually. These principles are

Abbreviations and notes for this article: N = nitrogen; P = phosphorus; K = potassium.

The concept was further developed by IPNI scientists (Bruulsema et al. 2008)



AgCom09/44
A000119
August 2009

The Global "4R" Nutrient Stewardship Framework

Developing Fertilizer Best Management Practices for Delivering Economic, Social and Environmental Benefits

Paper drafted by the IFA Task Force on Fertilizer Best Management Practices

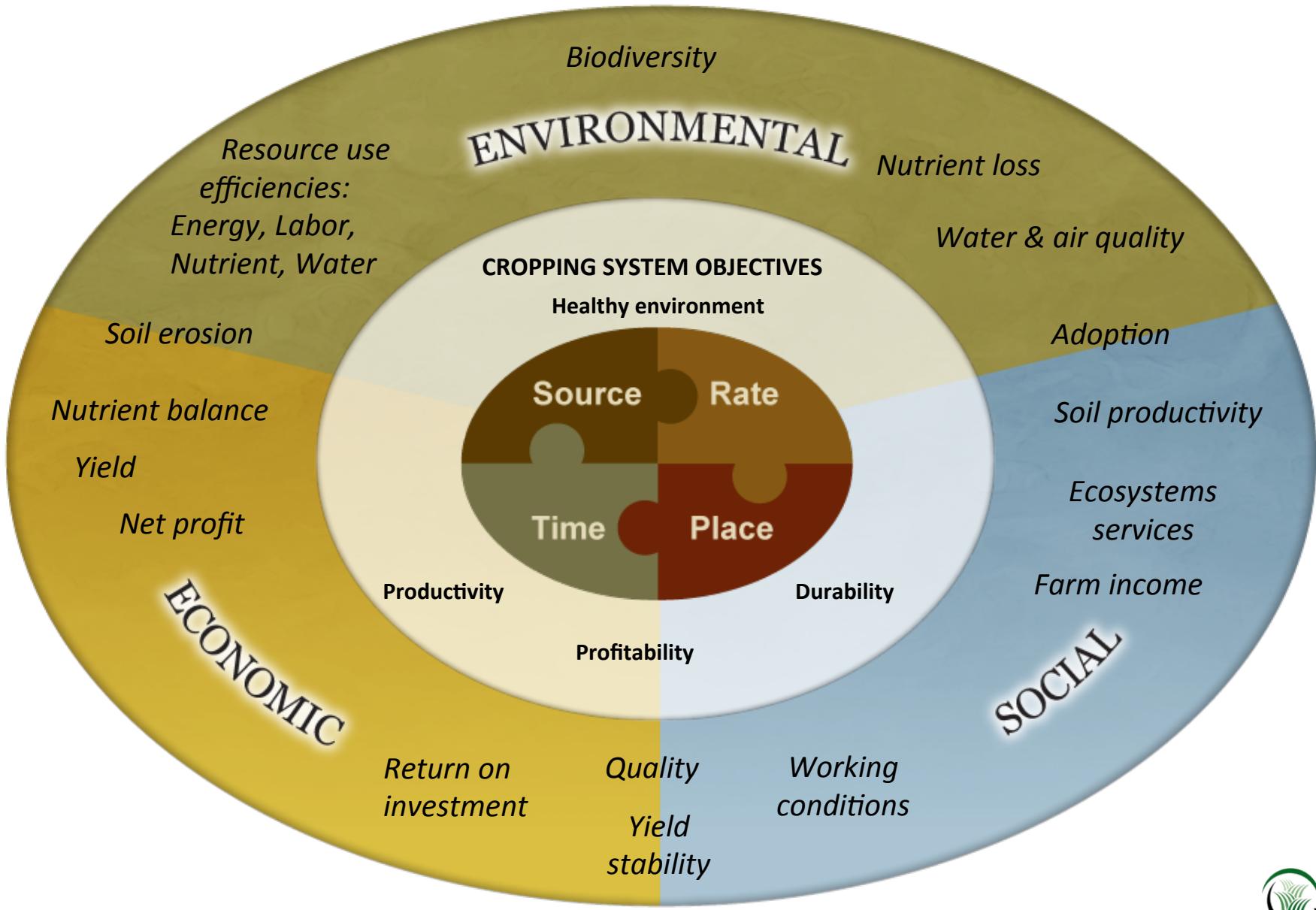
International Fertilizer Industry Association (IFA) - 28, rue Marbeuf - 75008 Paris - France
Tel. +33 1 53 93 05 00 - Fax +33 1 53 93 05 4647 - ifa@fertilizer.org - www.fertilizer.org

Copyright © 2009 International Fertilizer Industry Association - All Rights Reserved

The framework is intended to aid the development and adoption of nutrient BMPs that meet sustainable development goals

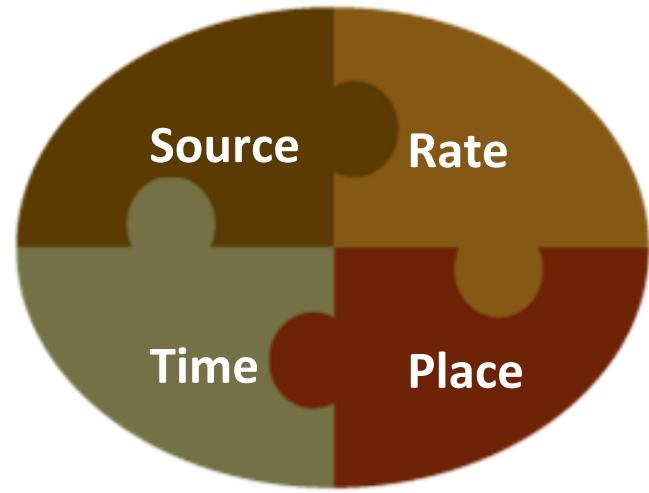
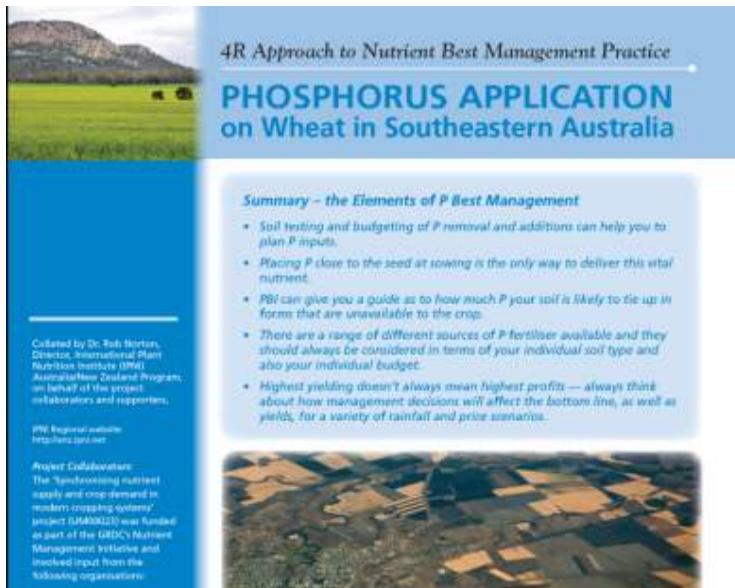


4R Nutrient Stewardship



4R Nutrient Stewardship

- The 4Rs are the foundation and guiding principles of nutrient BMPs (Roberts 2007)
- Approach is simple ... apply the correct nutrient in the amount needed, timed, and placed to meet crop demand

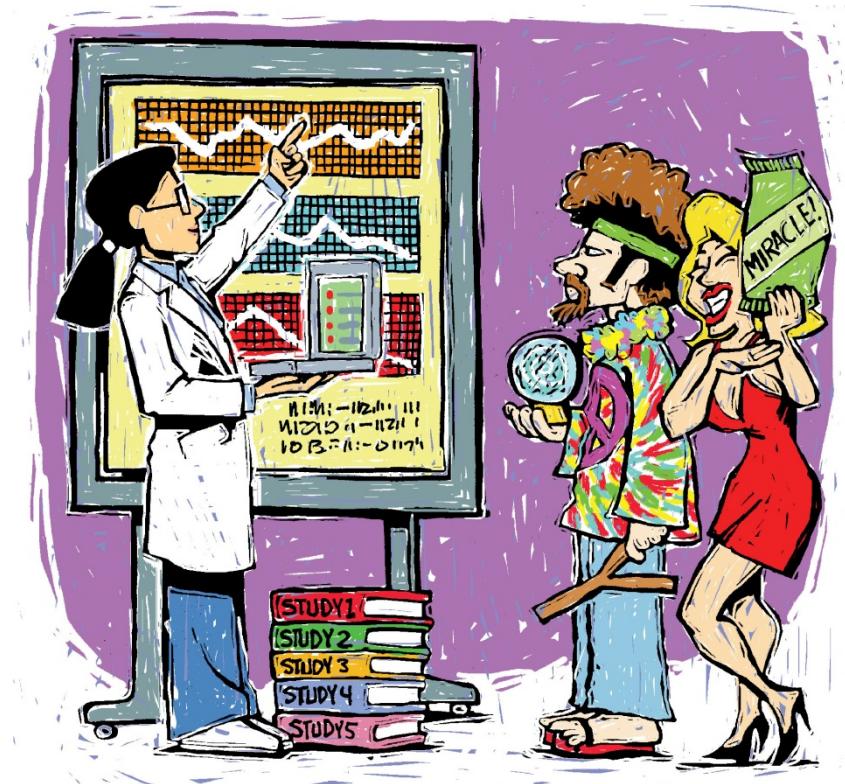


The 4R's is both

- a process (what needs to be considered)
- and
- an outcome (how the pieces fit together)

Right source, rate, time, and place

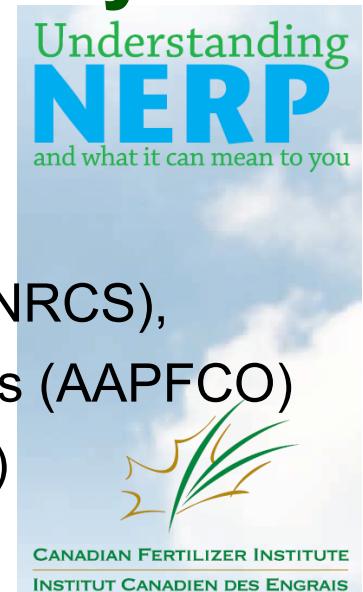
- science-based principles
- not static
- Interdependent & applied in farming systems
- The 4Rs provide flexibility to nutrient management recognizing that FBMPs are site and crop specific depending on soils, climatic conditions, crop and cropping history, and management expertise, and can be applied in large-scale, extensive agriculture or small family farms.



- *Ignorance more frequently begets confidence than does knowledge.*

— Charles Darwin

Role of 4Rs in nutrient use regulatory and policy developments



- Endorsed by:
 - USDA's Natural Resources Conservation Service (NRCS),
 - Association of American Plant Food Control Officials (AAPFCO)
 - Conservation Technology Information Center (CTIC)
 - American Farm Bureau Federation (AFBF)
- Being implemented within the Alberta's N₂O reduction protocol (NERP) and under consideration in other provinces
- In Australia
 - Endorsed by AFSA & incorporated into FertCare Training
 - Underpins the “Fert\$mart” Dairy Australia project.
 - Adopted by DAFWA to lead into their nutrient management pubs.



4R Nutrient Stewardship

Know your fertilizer rights

By **Tom Bruulsema**, International Plant Nutrition Institute, Guelph, ON, Canada; **Jerry Lemunyon**, USDA-NRCS, Fort Worth, TX; and **Bill Herz**, The Fertilizer Institute, Washington, DC

Crops & Soils 42(2): Mar-Apr 2009

The four fertilizer rights: Selecting the right source

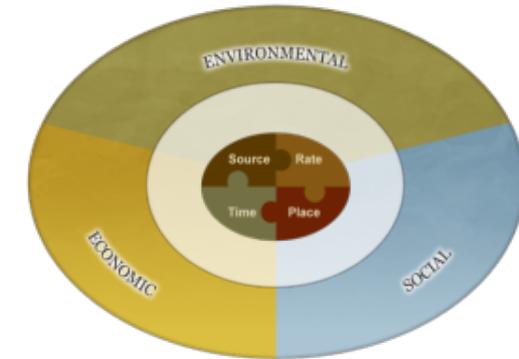
By **Robert Mikkelsen**, International Plant Nutrition Institute, Merced, CA; **Greg Schwab**, University of Kentucky, Lexington; and **Gyles Randall**, University of Minnesota, Waseca

Crops & Soils 42(3): May-Jun 2009

The four fertilizer rights: timing

By **W.M. Stewart**, International Plant Nutrition Institute, Norcross, GA; **J.E. Sawyer**, Iowa State University, Ames, IA; and **M.M. Alley**, Virginia Tech, Blacksburg, VA

Crops & Soils 42(5): Sep-Oct 2009



<http://www.ipni.net/4r>

Selecting the right fertilizer rate: A component of 4R nutrient stewardship

By **S.B. Phillips**, International Plant Nutrition Institute, Owens Cross Roads, AL; **J.J. Camberato**, Purdue University, West Lafayette, IN; and **D. Leikam**, Fluid Fertilizer Foundation, Manhattan, KS

Crops & Soils 42(4): Jul-Aug 2009

Know Your Fertilizer Rights: Right Place by T.S. Murrell (IPNI), G.P. Lafond (AAFC), and T.J. Vyn (Purdue U.)

Crops & Soils 42(6): Nov-Dec 2009



Concluding Comments

- Manage or be managed
- Regulations on nutrient management
 - Reef Regulations on sugar industry in the wet tropics
 - Use of soluble P fertilizers on the Swan coastal plain.
 - Fertilizer management in the Mississippi Basin.
 - N application in UK.
 - Regulations on N use on particular dairy pastures in New Zealand.
- Right source, right rate, right time, and right place is a simple slogan that integrates a century of science and experience into nutrient stewardship.
- Research backstops the principles of 4Rs with science, but the stakeholders decide what is right.

